Connecting with Teachers

**Teacher of the Year**
Jennifer Massengill, a science and technology teacher at Hampton Roads Academy, was named Virginia Agriculture in the Classroom’s 2018 Teacher of the Year. Massengill went on to be named a National Agriculture in the Classroom Teaching in Excellence about Agriculture award recipient, a distinction that has been earned by Virginia’s winner in four of the last five years. “Jennifer uses her extensive school garden as the jumping-off point for real-life, hands-on examples to demonstrate required core curriculum such as science, technology and language arts.” said Tammy Maxey, AITC senior education manager. “Through Jennifer’s efforts, her students are gaining a greater appreciation for agriculture, as well as an improved understanding that food begins on the farm.”

**Professional Development**
This year, more than 2,000 educators attended 77 professional development trainings across Virginia. These teachers took away tangible classroom resources, agriculture-themed lesson plans, and ideas for how to help their students understand why agriculture is important to them.

**Classroom Grants**
Through the classroom grants program, 50 educators across Virginia received $250-$500 of funding to support projects like school gardens, incubators and farm fun days. These projects will bring agriculture to life for 36,000 children over the next three years.

**2,000 educators attended 77 professional development trainings**

**Grant projects will bring agriculture to life for 36,000 children**

**Virginia teacher of the year receives national award**

TOP LEFT: Virginia Beach teachers enjoyed classroom instruction and the chance to be hands-on with AITC lessons. MIDDLE: Jennifer Massengill and her students release butterflies and ladybugs as the culmination of a pollinator project. TOP RIGHT: Strasburg High School’s FFA chapter used grant funding to further agricultural literacy outreach at their local elementary school. Students created displays featuring livestock to introduce younger students to farm animals.
Connecting with Volunteers

Agriculture Literacy Project

In 2018, over 1,000 volunteers read “These Bees Count” to more than 2,800 classrooms. This effort allowed 60,000 children in Virginia to experience a direct connection to agriculture. Children learned how bees make honey and how pollinators play an important role in our food supply.

Community Events

Community outreach is one of the most important efforts Agriculture in the Classroom supports. Last year, volunteers shared an agricultural experience with 110,000 children at more than 100 events including fairs, festivals, farm days, and career days. These community settings allow children and families to learn together. Face-to-face interactions connect children to the incredible world of agriculture that is around them every day.

Volunteers connect to children in a way that is unique and special.
Connecting with Children

Adopt-A-Teacher
Our Adopt-A-Teacher campaign provides agriculture materials to local teachers at the beginning of the school year. Each kit features curriculum and classroom friendly resources along with a teacher gift. In 2017, 251 teachers in communities around the state were “adopted” by local AITC supporters.

State Fair of Virginia
AITC connected 60,000 children at the State Fair of Virginia, making this the largest direct-to-student event for our program. AITC partnered with Virginia Farm Bureau to offer children an experience driving a virtual tractor in a farm simulator.

STEM Events
Science, Technology, Engineering and Mathematics (STEM) are a big part of today’s agriculture. At the USA Science and Engineering Festival in Washington D.C., AITC teamed up with the American Farm Bureau Foundation for Agriculture to share agriculture’s innovative story with student attendees. In total, over 10,000 children were connected through agriculture to STEM.

Over 10,000 children were connected through agriculture to STEM

AITC connected with 60,000 children at the State Fair

TOP LEFT: Members of the Signal Knob Middle School FFA Chapter complete the “Ag is Everywhere” puzzle at the 2017 State Fair of Virginia. More than 60,000 students visited the State Fair over nine days. BOTTOM LEFT: Visitors to AITC’s display included Governor Terry McAuliffe, pictured here with Jessica Pittman, 2017 Virginia AITC Teacher of the Year. MIDDLE: Virginia AITC at the USA Science and Engineering Festival in April 2018 in Washington, D.C. BOTTOM RIGHT: AITC teacher resources are a great back to school gift.

251 teachers were adopted by supporters

Tractors for AITC
Tractors for Agriculture in the Classroom started as an initiative of Mecklenburg County Farm Bureau as a fun way to raise money for AITC. In 2017, over $2,700 was donated by farmers who made a pledge for every hour they spent in the tractor seat.
Connecting through Special Events

**Red Barn Ball—Celebrating 25 years of AITC**

Virginia Foundation for Agriculture in the Classroom celebrated its silver anniversary with an evening of drinks, dinner, and dancing. The Red Barn Ball took place on November 27, 2017 at The Lodge in Williamsburg Virginia with 225 guests in attendance. The evening celebration featured a cocktail reception with Virginia’s Finest products, a banquet dinner and live entertainment. In the past 25 years, Virginia Agriculture in the Classroom has connected more than 1.5 million children to agriculture and raised more than $5 million to support agricultural literacy.

**22nd Annual Golf Tournament**

On May 7th, supporters hit the links for agricultural literacy programs. A host of sponsors and 32 teams raised more than $43,000.

**2nd Annual Clays Across the Commonwealth**

In October, sportsmen took aim in support of agriculture’s future. Teams at the Flying Rabbit Sporting Clays in Mt. Crawford and Kettlefoot Gun Club in Bristol raised nearly $11,000 for program advancement.

**Golf tournament raised more than $43,000**

**Clay shooting event raised nearly $11,000**

**TOP & BOTTOM LEFT:** AITC’s 25th anniversary was the perfect reason for stakeholders, board members and supporters to dress up and celebrate agricultural literacy. **MIDDLE:** Members of the James River Equipment golf team participated in a putting challenge, using gardening equipment. **TOP RIGHT:** AITC supporters in the Shenandoah Valley and Southwest Virginia enjoyed some beautiful Fall weather while participating in the annual clay shooting benefit for the Foundation.

**Connected more than 1.5 million children to agriculture and raised more than $5 million over the past 25 years**
### Donors

**In-Kind**
- Angela Haskovec
- Benchmark Tool & Supply
- BioZyme Incorporated
- Boehringer Ingelheim
- Cattlemen's Supply
- Christie Young
- Clinch Valley Soil & Water Conservation District
- Dave & Susan Gaston
- Doebler's Pennsylvania Hybrids
- Farm Credit
- Farmstead Photography
- Greg & Tammy Maxey
- Hethwood Market
- Homestead Creamery
- Hubbard Peanut Company
- James River Equipment
- Jim Jervey
- LexisNexis
- Local Seed
- McNett Angus Beef
- Monsanto Company
- Publix Charities
- R.M. Felts Packing Company
- Sheetz
- The Good Earth Peanut Company
- Tink's Place
- Tommy & Dee Dee Darden
- Vertafore
- VFB Federation
- VFB Mutual Insurance Company
- Virginia Beef Industry Council
- Virginia Cattlemen's Association
- Virginia Egg Council
- Virginia Grain Producers Association
- Virginia Herd Health Management Service
- Virginia Peanut Growers Association
- Virginia Poultry Growers Cooperative
- Wawa Foundation

**Tributes**
- Joyce Anderson
- Archie Bailey
- Lowell H. Booth
- Steve Bostic
- Norma Maxine Roberts Collins
- Laurie and Tim Coulter
- Scott Crowder
- Ellis Durrer
- George Eller
- Larry Howell
- Lisa M. Lohr
- Opie McAllister
- Ray McAllister
- Mecklenburg CFB

**Grower**
- $5,000–$9,999
- BB&T
- Chesterfield FBWC
- Farmers and Merchants Bank
- Finys
- Titmus Foundation
- Universal Leaf Foundation
- VFB State Women's Committee
- VFB Young Farmers Committee
- Virginia Beef Industry Council
- Virginia Corn Board

**Harvester**
- $10,000–$24,999

**Shepherd**
- $25,000–$49,999
- Seeking Sponsors

**Steward**
- $50,000+

**Planter**
- $500–$999
- Anthem
- Ballardville Investment Advisors
- Benefit Fiduciary Group
- Boehringer Ingelheim
- Vetmedica
- Botetourt CFB
- Botetourt FBWC
- BotkinRose
- Brunswick FBWC
- Buckingham FBWC
- Campbell CFB
- Cargill Turkey Production
- Carroll FBWC
- CDW
- Cenveo
- Charlotte FBWC
- Coleman Farm Supply
- Colonial Agricultural Educational Foundation
- Culpeper CFB

**Cultivator**
- $1,000–$4,999
- Accomack CFB
- Albemarle CFB
- Altria Group
- American Agricultural Insurance Company
- Amherst FBWC
- Augusta CFB
- Augusta FBWC
- Ballyshannon Fund
- Beechland Farms
- Benchmark Tool & Supply
- Birdsong Peanuts
- Charles City, James City, New Kent, York FBWC
- Chesterfield CFB
- Crop Production Services
- Dairy Alliance
- David & Chessie Hickman
- Dinwiddie CFB
- Dominion Energy Charitable Foundation
- Doug & Deborah Stoughton
- Ellis Olsson Memorial Foundation
- FBAAlliance
- First Bank & Trust Company
- Floyd FBWC
- Franklin CFB
- Franklin P. and Arthur W. Perdue Foundation
- Glenn Dye
- Greene FBWC
- Halifax FBWC
- Hanover CFB
- Hanover FBWC
- Homestead Creamery
- Houff Family Foundation
- Houff's Feed & Fertilizer
- Hubner Seed
- Huffman Trailer Sales
- Kathleen & Leroy Jones
- King William FBWC
- LexisNexis
- Maryland & Virginia Milk Producers Cooperative Association
- Powhatan FBWC
- Prince William/ Fairfax FBWC
- Publix Charities
- Ricoh USA
- Rockingham Petroleum Cooperative
- Shenandoah CFB
- Smyth FBWC
- Southern Farm Bureau Life Insurance Company
- SyCom Technologies
- Tazewell FBWC

**KEY**
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- FBWC= Farm Bureau Women’s Committee
- SWCD= Soil and Water Conservation District
- VFB= Virginia Farm Bureau

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Financials

Because of your generosity our Foundation experienced a year of tremendous growth, reaching a record high of connecting over 300,000 children to agriculture. Your past, present and future support enables the great work of our Foundation and ensures agricultural literacy thrives in our communities. Thank you!

Giving By Donor Category

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<tr>
<th>Category</th>
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Direct Revenue

- Contributions & Grants: $351,942
- Gross Profit from Sales: $2,689
- Investment Income: $15,045

Direct Expenses

- Professional Educator Programs & Resources: $220,780
- Classroom Grants: $25,662
- Student & Community Initiatives: $25,997
- Direct Development: $75,310

*Excluding all in-kind

In-Kind

- Virginia Farm Bureau Federation: $216,270
- Other In-Kind gifts: $18,345

Board of Directors

- Hobey Bauhan
  - Chairman
  - Virginia Poultry Federation

- Wayne Pryor
  - President
  - Virginia Farm Bureau Federation

- Bertsch Cox
  - Vice Chairman
  - James River Equipment

- Sandra Adams
  - VDACS, retired

- Debra Brubaker
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- Janice Burton
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  - Rappahannock Electric Cooperative

- Dee Dee Darden
  - Darden’s Country Store

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  - Federal Agricultural Mortgage Corporation, retired

- Diane Fowlkes
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- Susan Gaston
  - The Gaston Group, LLC

- Ruth Hopke
  - Cargill Feed & Nutrition

- Ashlie Howell
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  - Tyson Foods, Inc.

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  - Phillips and Turman

- Joey Riddle
  - Publix Super Markets, Inc.

- Ellis Walton
  - Virginia Farm Bureau Federation

- Jay Yankey
  - Prince William Soil and Water