Top Cut: Beef Contest Scoring Rubric									
	19-25 pts.	12-18 pts.	6-11 pts.	0-5 pts.	Judge's Score				
Cover Page/ Formatting	All parts are included. Includes name of the product, teacher's name, school name, grade, teacher contact information. Beef producer (if applicable) is clearly identified and acknowledged.	All or most parts are included. Is lacking two or more of the following: name of the product, teacher's name, school name, grade, teacher contact information. Beef producer (if applicable) is identified.	Three or more of the following are missing: name of the product, teacher's name, school name, grade, teacher contact information. Beef producer (if applicable) is mentioned.	Introduction is unclear or non- existent. Beef producer (if applicable) is not identified.					
	Each part of the plan is included and labeled. Entire paper is well formatted, easy to follow, and utilizes proper grammar, spelling, and punctuation. All parts were engaging and cohesive.	Each part of the plan was included. Few spelling or grammatical errors were found and overall plan is mostly cohesive.	One or more parts of the plan were missing or plan contains a number of spelling and grammatical errors. Plan is lacking in cohesiveness.	Two or more parts of the plan are missing or plan contains many spelling and grammatical mistakes throughout or is unorganized and hard to follow.					
	Students put forth a well-thought out, and creative product or recipe. Plan is realistic and beefcentric.	Students put forth a creative product or recipe. Plan is realistic and beef-centric.	Students put forth a product or recipe. Plan is not realistic or is not beef-centric.	Product or recipe lacks creativity or is not well- thought out. Plan lacks a beef element.					
Product	Recipe or product description includes all parts (ingredients, measurements, procedures for preparation, etc.) and is easily followed.	Recipe or product description is lacking few parts (ingredients, measurements, procedures for preparation, etc.) and is easily followed.	Recipe or product description includes some parts (ingredients, measurements, procedures for preparation, etc.) or is unorganized.	Recipe or product description lacks most parts and is hard to follow.					
	Storage and handling procedures used in the preparation of food are clearly outlined and described.	Storage and handling procedures used in the preparation of food are included.	Storage and handling procedures used in the preparation of food are unclear or lacking description.	Storage and handling procedures used in the preparation of food are unclear or missing.					
	Target audience is properly identified and fully defined. The target audience's food values and interests are recognized and the audience's most influential factors when purchasing this type of beef product are described and explained.	Target audience is identified and defined. The target audience's food values and interests are recognized and the audience's most influential factors when purchasing this type of beef product are described.	Target audience is identified and somewhat defined. The target audience's food values and interests or the audience's most influential factors when purchasing this type of beef product are not described.	Target audience is not clearly identified and defined. The target audience's food values and interests or the audience's most influential factors when purchasing this type of beef product are not described.					

Market	The environment where	The environment where	The environment where	The environment where	
Analysis	customers will have an	customers will have an	customers will have an	customers will have an	
	opportunity to purchase the item	opportunity to purchase the item	opportunity to purchase the	opportunity to purchase the	
	is thoroughly identified and described vividly.	is identified and described.	item is identified.	item is not identified.	
	The cost of the ingredients and	The cost of the ingredients and	The cost of the ingredients and	The cost of the ingredients and	
	packaging are shown, accurate,	packaging are shown and mostly	packaging are shown and	packaging of the product are	
	and easy to follow.	accurate.	mostly accurate.	shown and may or may not be accurate.	
	An effective and imaginative	An effective advertising campaign	An advertising campaign with	An advertising campaign with	
Marketing	advertising campaign with three	with at least three elements is	three or fewer elements is	fewer than three elements is	
Plan	or more elements is included in the marketing plan.	included in the marketing plan.	included in the marketing plan.	included in the marketing plan.	
Total					
Judge's					/100
Comments:					\ TOO