#### Product Name: The Roast Beef Wake Up (Roast beef breakfast sandwich) Student(s): Kaylee Heroth, Stevie Ryan, Brooke Trumble, Dezeray Sharkey Grade: 7 Class Period or Team Name: p7 Tenderloins School Name: OESJ School Address: 44 Center St St. Johnsville NY 13452 Teacher: Ms. Hudyncia Teacher Contact Information: Email- julia.hudyncia@oesj.org Phone-518.568.2011 Beef Producer Partner (if applicable):

#### Product Product description

Product name: The Roast Beef Wake Up (Roast beef breakfast sandwich)

Slogan: You can eat it at home, you can eat it on the go, this recipe is all you need to know! Roast Beef Wakeup!

Product description: The Roast Beef Wake Up is a delicious and nutritious breakfast sandwich for people everywhere! The base of our sandwich is fresh roast beef! But of course it doesn't stop there! We also have an egg omelet added on that includes sauteed peppers, tomatoes, and spinach! Finally, don't forget to add the delicious feta cheese and the toasty bage! The Roast Beef Wake Up is the best breakfast sandwich recipe you will ever find!

#### Recipe

Recipe: makes 1 sandwich Ingredients:

- 1 bagel of your choice
- 3oz thinly sliced roast beef
- 2 slices feta cheese
- 1 egg
- 6 diced cherry tomatoes
- <sup>1</sup>/<sub>2</sub> a green bell pepper, sliced
- <sup>1</sup>/<sub>8</sub> cup chopped baby spinach
- Pinch of salt
- Pinch of pepper
- 1 tbsp of olive oil
- Slice of butter

Preparation:

- 1. Toast bagel, set aside
- 2. Sauteed peppers and spinach in olive oil for 3 minutes, add diced tomatoes saute for 1 more minute. Remove from the pan.
- 3. Pan sear your roast beef on both sides. Remove from the pan.
- 4. Melt Butter in a pan. Beat egg and add to pan. Mix in the peppers, tomatoes, spinach, salt, and pepper. Cook through and fold like an omelet.
- 5. Assemble in correct order from bottom to top: bagel,roast beef, egg, cheese, Bagel.
- 6. Let cool and enjoy!

#### Storage & Handling

Food safety measures used: Making sure to wash our hands before cooking and after handling raw beef, monitoring the stove when it is in use, carefully using a knife, children should have adult supervision if helping with the meal, keep your surfaces clean, cook meat to proper temperature and make sure it is not undercooked, do not put cooked meat with raw meat, if using the same pan rinse between use and clean utensils often.

#### **Nutrition Check for Learning**

#### Describe the importance of ZIP (zinc, iron, and protein) found in beef.

Beef is a source of ZIP. Zinc is important because it is a mineral that is vital in the process of body growth and maintenance. Iron is important as it is an important part of hemoglobin, which carries oxygen through your blood. Protein is important because it helps you maintain a healthy, strong, and lean body.

#### How could you communicate the benefits of beef to your customers?

food blogs, social media, cooking websites, etc.

#### Where can your customers learn more about beef nutrition?

Customers can learn more about beef nutrition on websites that contain the needed information, from farmers, books, and other informational sources.

#### **Market Analysis**

**Target Audience** 

Who is your ideal customer?

#### A 18 to 35 year old working person looking for a healthy and fast breakfast meal.

What are the audience's most influential factors when purchasing your beef product?

• Examples include cost, low fat or low calorie, nutritional value, gluten free, etc.

#### Cost: \$8

Nutrition: Has greens and other vegetables and fruits. Contains a healthier cheese option. Provides essential nutrients such as fats, vitamins, protein, and carbohydrates.

Calories: About 610 calories Protein: About 40 grams of protein

## What environment will customers have an opportunity to purchase your item? Describe:

Our item will be found around small city areas where people are just looking for a quick breakfast or lunch to cease their hunger in the mornings or a quick bite to eat while shopping or walking.

#### Where will you sell your product?

A small cafe on a strip of shops with plenty of posters and advertisements on the storefront.

## What events might provide optimal profits? Are there cultural holidays that might benefit from the sale of your product?

Sale events from our surrounding stores could contribute to extra profit along with holidays such as labor day, fourth of July, etc, when folks are off of work and taking strolls around town.

#### What time of day will your product be sold?

Starting at breakfast around 6:00 AM and ending around 2:00PM after lunch

#### **Marketing Plan**

Marketing Campaign

For our advertising campaign, we will start by creating a social media page for our product. It will be @sunshinecafeeats . Also, we will create a website called <u>sunchinecafe.com</u> and it will show all of our products and will feature the roast beef wakeup on the home page. It will have a spot where people can see the price and description of our products and another spot telling all about the cafe. These advertisements are sure to modernize our marketing approach and appeal to our target audience!

Our Social Media Ad

Our Mock Social Media Account

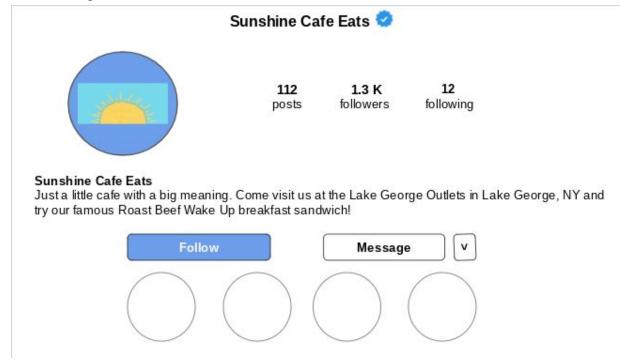
Below I included screenshots in case the links do not work

1. Our Ad

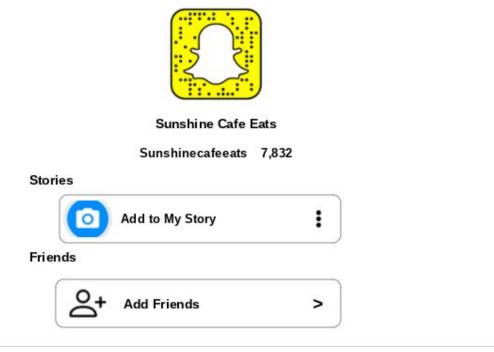
## Don't Click That X

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Have you heard? First time customers can get 40% off their first roast beef wake up at sunshine cafe! The \$8 sandwich is now only \$4.80! What is the Roast Beef Wake Up you may ask? Well it is a healthier breakfast sandwich with loads of flavor. The roast beef wake up includes a bagel of your choice, feta cheese, roast beef, peppers, spinach, and tomatoes. Go to the Sunshine Cafe at the Lake George Outlets in Lake George, NY to get yours today! 2. Mock Instagram account



3. Mock Snapchat Account



4. Our website



# Welcome to the Sunshine Cafe!

Welcome to Sunshine Cafe! To learn more about the cafe see the "About" category. If you want to see our menu visit the "menu" page. to see all the deals and events going on stay right here!

#### SALE SALE SALE

#### RIGHT NOW FIRST TIME CUSTOMERS CAN GET 40% OFF THEIR FIRST ROAST BEEF WAKEUP!

#### The Roast Beef Wake up

The roast beef wake up is our specialty item. It is a delicious and nutritious breakfast sandwich with tender roast beef along with a perfectly cooked egg and scrumptious feta cheese. On top of that is our favorite toppings! Learn more about the roast beef wake up on the menu page!



Our restaurant is open from 6:00 AM to 2:00 PM for lunch hours! This means all of our products are available at all Cafe hours.

### THE ROAST BEEF WAKE UP

The roast beef wake up, our star dish, is a breakfast sandwich on a bagel of your choice, topped with a egg done to your preference, along with delicious feta cheese, and topped with tomato, spinach, and peppers.

\$8

#### **Brunch Burrito**

A flour tortilla wrap layered with a over hard egg and the freshest ground beef, perfectly seasoned, along with up to 3 of any common veggie of your choice.

\$8

#### Veggie Burger

A cooked to perfection veggie burger including corn and other veggies!

\$7

#### Bagel

An onion, poppy seed, sesame seed, plain, or everything bagel! With plain or veggie cream cheese, or butter!

\$3

#### Burgers

A freshly made burger seasoned with oregano!

\$5

#### Acai Bowl

A classic acai bowl topped with strawberries, bananas, etc.

\$6

#### Make your own Breakfast Sandwich

Pick from bacon, sausage, roast beef, swiss cheese, cheddar cheese, american cheese, egg, and other toppings to make your own breakfast sandwich!

\$5-\$10

#### The Brunch Basket

A basket filled with a brunch burrito, a roast beef wake up, a pair of fresh chocolate chip cookies from our bakery, fresh fruits and a side of your choice! It is around a \$40 value for only \$30! \$30

#### Hash Browns

A pair of classic hash browns

\$1

#### **Fresh Fruits**

Just like it sounds!

\$0.20-\$2 each

#### Cookies

Perfect original cookies! Choose from chocolate chip, sugar, oatmeal, or peanut butter! Want it decorated? Ask!

\$2 each

Muffins
Blueberry or Banana! \$3
Milk
Chocolate, white, strawberry, or our specialty choco-straw! \$1-\$2

Water	Juice
\$O	Apple, orange, or white grape! \$2
Please notify your :	server of any allergies

#### Watch for our sweet sunshine menu additions coming soon



Sunshine Cafe is tucked in the streets of Lake George, New York. Located in the outlets, it gives you a great snack to fuel up your shopping brain!

What is the best item at Sunshine Cafe?

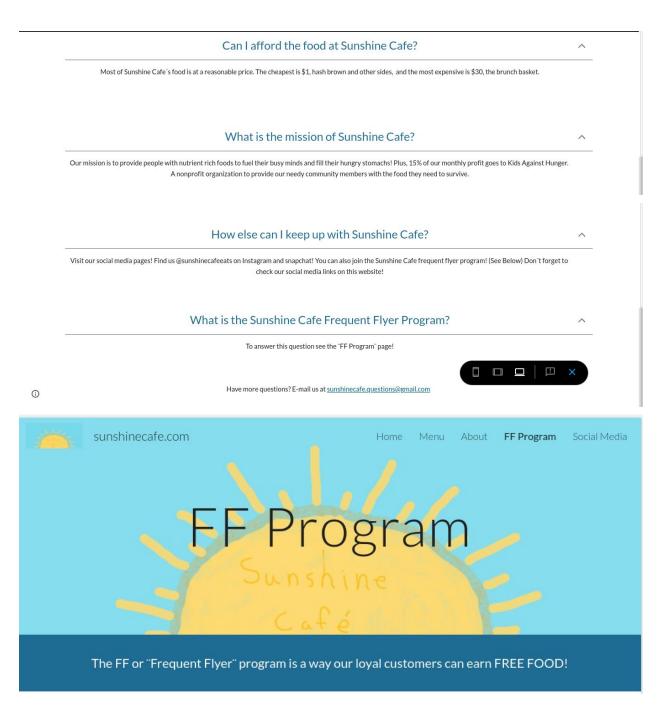
The best item at Sunshine Cafe is our star, the Roast Beef Wake Up!

When is Sunshine Cafe Open?

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The Cafe is open Breakfast-Lunch from 6:00 AM-2:00 PM



To join the Frequent Flyer Program stop buy our restaurant and pick up a signature card! Every time this card is signed you will earn \$1 of "Sunshine Bucks" which you can save up to get a free meal! For example, if you save up \$8 worth of Sunshine Bucks you can purchase a free Roast Beef Wake Up! But remember, since this program is for, well, frequent flyers, the Sunshine Bucks you earn can ONLY be used toward main course meals, not single sides. Thanks and we hope to see you soon! Welcome to the FF Program!



Snapchat: @sunshinecafeeats

Instagram: @sunshinecafeeats

Want to see us somewhere else? E-mail us at sunshinecafe.questions@gmail.com