Farm Farmers need **land** in a suitable climate for their commodity.

#### Farm

Farmers need many **supplies** like seed, fertilizer, equipment, etc. that come from a variety of value chains.

## Farm

Farmers need reasonable **weather** throughout the growing season to meet the needs of their commodity.

# Farm

Farmers need **laborers** to carry out tasks throughout the life cycle of their commodity.

# Farm

Farmers must earn enough money to cover their expenses and earn a **profit**.

### Farm

Farmers need a consistent and sustainable **market** where they sell their product(s).

# Farm

Farmers need to be able to afford and have access to new technology.

# Farm

Farmers need reasonable government regulations for animal housing, pesticide use, and other production-style options.

### Farm

Farmers must have a **knowledge and skill set** about the production of their commodity and continue learning.

# Farm

Farmers must have **water** to grow crops or raise livestock.

# Processing & Packaging

Processing facilities need support from local **zoning/government** for licenses and permits.

#### Processing & Packaging

Processing need a **workforce** that is capable and willing to perform the jobs.

## Processing & Packaging

Processors need raw **commodities** that were produced on the farm. Farmers must succeed for a processor to succeed.

## Processing & Packaging

**Quality control** in food processing is critical to producing safe food with a strong reputation that consumers seek.

## Processing & Packaging

Processors need a **location** for their facility that is suitable for transportation from the farm and then to the distributor.

# Processing & Packaging

Processors need a **stable value chain** that provides the equipment and supplies necessary for their process.

# Processing & Packaging

Innovation and development help food processors establish and maintain **consumer demand** for their products.

### Processing & Packaging

Efficiency and cost management help processors find **economic stability**.

# Processing & Packaging

Processors need to build a strong brand and have **effective marketing** strategies.

# Processing & Packaging

Processors should **understand consumer preferences** for their food and provide food that fits.

## Transporting

Many food products must be transported in **temperaturecontrolled** systems such as refrigerated trucks or containers.

## Transporting

Shipping food requires careful attention to **logistics and route planning** for efficiency and timely delivery.

# Transporting

Proper **packaging** plays a vital role in protecting food products during transportation to avoid damage and loss.

### Transporting

**Food safety standards** must be followed to prevent contamination, foodborne illness, and quality degradation in transportation.

## Transporting

**Infrastructure** such as roads, ports, warehouses, and distribution centers are necessary for food transportation.

### Transporting

The transportation of food requires equipment such as trucks, containers, pallets, and handling machinery that relies on numerous value chains.

# Transporting

Governments negotiate trade agreements and tariffs that impact the **import and export of food**.

# Transporting

Teams of **workers** that drive trucks, manage fleets, unload cargo ships, and coordinate logistics are critical to the transportation of food.

# Transporting

**Population demographics** impact food transportation. Densely populated cities need higher volumes of food. Rural areas need roads to support transportation.

# Transporting

The **cost of fuel** is a sustainability factor in the food supply chain.

#### Sell

The **sales data** of retailers provides critical information to the food supply chain that influences what products are produced, transported, and stocked.

#### Sell

As the primary point of contact, retail stores **connect consumers** to their food.

#### Sell

Food retailers ensure a **steady supply of goods** are available on store shelves.

### Sell

Grocery stores and restaurants establish **consumer appeal and demand** for specific foods.

#### Sell

Governments regulate the use of some **food labels**. Such as the USDA Organic label. This label has the highest visibility in a retail store.

#### Sell

Retailers engage in **promotional** activities and marketing campaigns that influence the speed and volume that consumers purchase food.

#### Sell

Restaurants drive **culinary innovation and introduce new food trends**. The demand for specific products shifts.

#### Sell

Some restaurants cater to specific **cultural foods** that are produced in specific regions. Restaurants help diffuse cultural cuisine in new areas.

#### Sell

Food **taxes** are determined by government entities and collected by retailers.

Sell

Food **taxes** are determined by government entities.

#### Buy

**Dietary preferences** such as vegan, gluten-free, or allergy-specific diets can stop or accelerate the food supply chain.

#### Buy

**Consumer ethics** for labels indicating fair trade, or locally produced goods impacts the food supply chain back to the farmer.

#### Buy

Economic stability impacts where people eat. In times of a weak economy, consumers purchase food at the grocery store. In a strong economy, they eat more frequently at restaurants.

#### Buy

Consumers' acceptance of technology (I.E., genetically modified plant varieties) can make or break a specific food supply chain.

#### Buy

Consumers are influenced by **media** that may change their food purchasing preferences.

#### Buy

Consumer **health and well-being** impact the purchase of food.

## Buy

The **socioeconomic status** of a country will impact the number of calories individuals consume.

#### Buy

Media and education influence the foods consumers eat.

#### Buy

**Consumer ethics and education** impact the selection of animalsource foods. (i.e., cage-free eggs, grass-fed beef, etc.).

#### Buy

**Culture and lifestyle** play a role in food selection choices. For example, precooked foods vs. raw ingredients for home cooking.