

Where Your Food Dollar Goes



16¢ FARM



84¢ OFF-FARM

Farmers and Ranchers receive about **16 cents** out of every dollar. In 1980 farmers received **31 cents** out of every dollar spent on food in America.

Here is the breakdown of where the 16 cents goes:

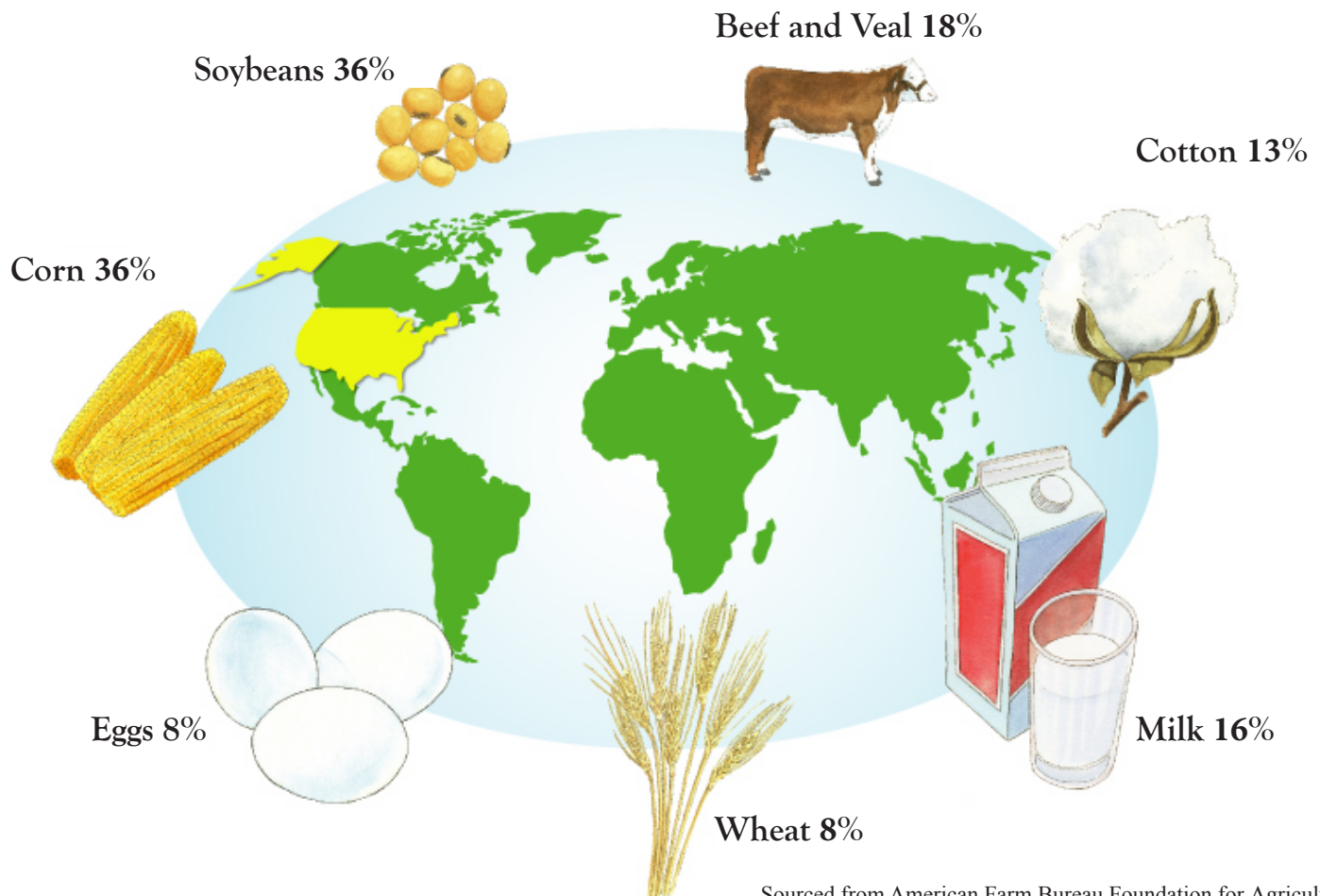
- Purchased feed.....16.5%
- Fertilizer, seed, & crop-protecting chemicals.....15.4%
- Farm labor.....11.7%
- Interest & property taxes.....9.8%
- Fuel & electricity.....5.4%
- Purchased livestock.....6.4%
- Rent5.8%
- Miscellaneous.....10.5%

Off-Farm costs: marketing expenses associated with processing, wholesaling, distributing and retailing of food products account for **84 cents** of every dollar spent on food.

Sourced from American Farm Bureau Foundation for Agriculture (2017 Food and Farm Facts Data)

GROWING A NATION

American Agriculture's Share of World Production



Agricultural Exports Contribute to the U.S. Economy

Tapping the world market. . .

About **25%** of all U.S. agricultural products (\$135.5 billion dollars worth) are exported yearly, including:

148.5 million tons of grains and feed

3.6 million tons of poultry meats

3 million tons of fresh fruit

What We Sell to the World. . .

What We Buy from Other Nations

U.S. Ag Exports=\$135.5 billion

Top Exports (billions)

| | |
|---|--------|
| Beef, Veal, Pork & Poultry..... | \$16.2 |
| Soybeans..... | \$22.9 |
| Fresh & Processed Fruits & Veggies..... | \$13.4 |
| Corn..... | \$9.9 |
| Wheat..... | \$5.3 |
| Feeds and Fodder..... | \$7.5 |
| Tree Nuts | \$7.9 |
| Dairy Products..... | \$4.7 |
| Rice..... | \$1.9 |

U.S. Ag Imports=115 billion

Top Imports (billions)

| | |
|-----------------------------------|--------|
| Fresh & Processed Vegetables..... | \$13.3 |
| Fresh & Processed Fruits..... | \$15.3 |
| Coffee & Cocoa..... | 11.1 |
| Grains & Feeds..... | \$11.1 |
| Wine & Malt Beverages..... | \$10.6 |
| Beef, Veal & Pork..... | \$7.7 |

The United States sells more food and fiber (fabric) to the world markets than we import, creating a positive agricultural trade balance. Agriculture is one of the few U.S. industries that enjoys a positive trade balance. When we move more commodities into more markets, both commodity prices and farm incomes tend to rise.

Sourced from American Farm Bureau Foundation for
Agriculture (2017 Food and Farm Facts Data)

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Our Top Foreign Markets

In 2016, \$135.5 billion worth of American agricultural products were exported around the globe. The "Top 5" countries that imported U.S. ag products (red) accounted for 61% of all U.S. agricultural exports.

Country / Sales in Billions



China and Canada are the largest trading partners of the U.S. Together, they account for 31% of all U.S. agricultural exports.

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