

California Foundation for  
Agriculture in the Classroom

PRESENTS A COMPLETE

# Teacher's Almanack



2004  
Annual Report



CALIFORNIA FOUNDATION FOR  
AGRICULTURE IN THE CLASSROOM

INCREASING AWARENESS AND  
UNDERSTANDING OF AGRICULTURE AMONG  
CALIFORNIA'S EDUCATORS AND STUDENTS

CREATING AN APPRECIATION OF  
AGRICULTURE BY ALL



What signifies  
knowing the nature  
if you know not  
the natures of the



WELCOME TO  
THE WORLD OF  
AGRICULTURE IN THE  
CLASSROOM!

AGRICULTURE IN CALIFORNIA IS RESPONSIBLE FOR RAISING MORE THAN FOOD AND FIBER. IT ALSO HAS THE RESPONSIBILITY TO RAISE THE AGRICULTURAL AWARENESS OF SIX MILLION STUDENTS.

On its own, the California Foundation for Agriculture in the Classroom (CFAITC) tackles this task by providing a solid foundation of resource materials and opportunities that help educate students and their teachers. Statewide, the Foundation teams up with an array of ag literacy partners, helping make the whole task manageable. Read further to explore how, in 2004, CFAITC used its resources and encouraged collaboration by all ag literacy proponents to heighten student appreciation of California's number one industry.

comes  
t  
things?

The noblest  
question in the  
world is:  
“What good  
may I do in it?”



## A GOOD WORD FROM BILL PAULI

BILL PAULI AND OUTSTANDING TEACHER AWARD RECIPIENT CATHEY ANDERSON.



AGRICULTURE IS AT A CRITICAL CROSSROAD. EACH CALIFORNIA-GROWN COMMODITY AND EVERY AGRICULTURAL ISSUE MUST COME TOGETHER AS ONE TO LOOK UP AND OUT AT THE BIG PICTURE FACING THIS INDUSTRY TODAY. IN PAST ERAS, THE CROSSROAD WAS NOT SO ALL ENCOMPASSING. IT WORKED FOR LIKE-COMMODITIES AND ISSUES TO SIMPLY CROSS PATHS UP AND DOWN THE STATE. TIMES HAVE CHANGED!

We've recognized for decades that the fallout from last century's farm exodus would eventually affect agriculture's ability to function effectively. Today's issues are bigger and more complex than ever. But agriculture's strength to tackle what comes, stems from its time-tested ability to be inventive and to help one's neighbor.

It's that collaborative nature, in large part, that has guided the California Foundation for Agriculture in the Classroom into its position as a leader in the field of agricultural literacy. We take that role seriously, because the path agriculture takes beyond the crossroad will be determined in large part by agricultural literacy beyond the farm gate.

For the Foundation, this has been a year of collaboration unlike any other. From the California

Department of Food and Agriculture and the California university system to commodity organizations and individual donors, we have teamed up with others to ultimately serve a greater number of educators and volunteers than ever before. We are thrilled that those for whom we hold great admiration have been approaching us for input, assistance and teamwork. Our ability to increase California's basic knowledge about agriculture is strengthened by those who collaborate. I invite you to read further to understand what a milestone year this has been for us and for agriculture as a whole!

*Bill Pauli*

BILL PAULI, CHAIRMAN OF THE BOARD,  
CALIFORNIA FOUNDATION FOR AGRICULTURE IN THE CLASSROOM

Time is an  
herb that cures  
all



### THE LEARNED EDUCATIONAL RESOURCES COMMITTEE

MORE THAN 100 INDIVIDUALS REPRESENTING ALMOST AS MANY EDUCATIONAL AND AGRICULTURAL ENTITIES HAVE BECOME COLLEAGUES WITH A SHARED GOAL: A COMMITMENT, INDIVIDUALLY AND CUMULATIVELY, TO THE DEVELOPMENT, DISCOVERY AND DISTRIBUTION OF EDUCATIONAL RESOURCES AND OPPORTUNITIES HEIGHTENING AGRICULTURAL AWARENESS.

That shared goal brings the group together multiple times a year as the Educational Resources Committee of the California Foundation for Agriculture in the Classroom. The gatherings act both as a conduit of information about current agricultural literacy happenings and as a tool for evaluating newly-emerging resources.

The ultimate result is the accumulation of accurate and well-balanced resources available to California's educators. This sum discovery takes form in the *Teacher Resource Guide*, published annually by the Foundation. Highly respected by educators, it lists resources related to agriculture and relevant to the classroom.

This collaborative effort is vitally important to the Foundation's ability to support California's 309,800 educators with reputable and trustworthy resources. Visit the Agriculture in the Classroom Web site at [www.cfaitc.org](http://www.cfaitc.org) under "About Us" to view the 2004 Educational Resources Committee individual and organization members.

## THE ESTEEMED BOARD OF DIRECTORS

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## A LISTING OF GRACIOUS MEMBERS OF THE AGRICULTURE IN THE CLASSROOM STAFF

Judy Culbertson, *Executive Director*  
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## OAKLAND FARM DAY

THE FOUNDATION'S GOAL OF PROVIDING EDUCATORS AND AGRICULTURAL LITERACY VOLUNTEERS WITH RESOURCES TO BOLSTER STUDENT UNDERSTANDING OF AGRICULTURE'S VALUE OCCASIONALLY LANDS FOUNDATION STAFF MEMBERS IN DIRECT CONTACT WITH THE YOUNGSTERS WHO BENEFIT. THIS HAPPENED IN JUNE, WHEN AGRICULTURE IN THE CLASSROOM TURNED AN INNER-CITY SCHOOLYARD INTO A DAY-LONG FARMYARD. THE EVENT GREW INTO THE KIND OF AGRICULTURAL LESSON THAT WILL LEAVE A LONG-LASTING IMPRESSION.

For every action, there is a reaction. For Paulette Smith, a Bay Area 4<sup>th</sup> grade teacher, the action was submitting her name in a Newspapers in Education contest co-sponsored by the Foundation and the *San Francisco Chronicle*.

The reaction was a whole lot of ooohs and aahhhs, with more than a few thousand smiles tossed in for good measure.

Ms. Smith was the winner of a Farm Day for her inner-city school, Garfield Elementary in Oakland. The Farm Day transformed Garfield's ball field into one large corral of small farm animals. Lambs, goats, chickens, rabbits and ducks, along with their "farmers," collectively presented an agricultural lesson

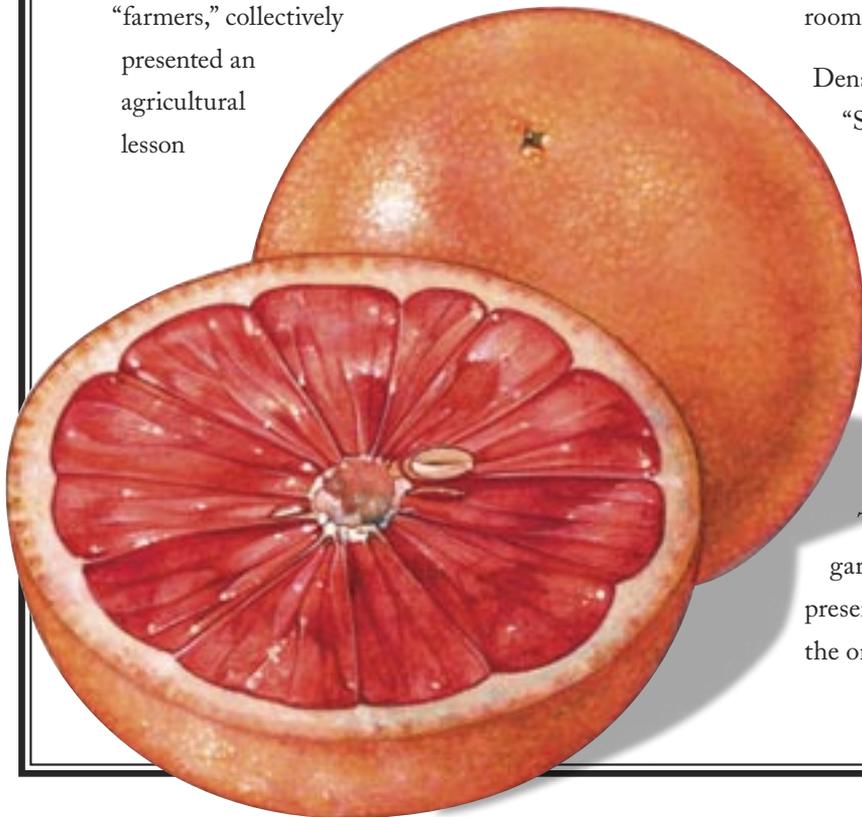
that will linger in the memories of these 1,000+ Oakland students for years to come.

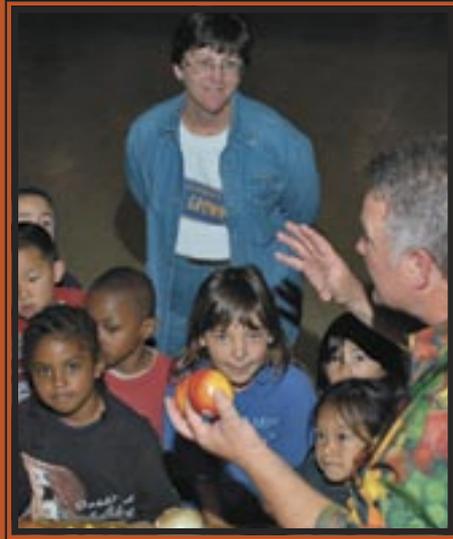
Activity stations scattered about the "corral" linked agriculture to nutrition (both human and animal), careers, pesky and propitious pests, export trade, and a whole slew of by-products people use daily whose beginnings in agriculture are hidden, just like roots in soil.

The students took only moments to warm up to the sights and smells on their ball field, separated from hectic Oakland traffic on three sides by chain-link fencing. It was a learning experience far different from the classroom, a learning experience that utilized all five senses.

Dena Gibbons, coordinator of the event, remarked, "Some of these students have never seen a lamb while others may have come from faraway farming cultures, only to find themselves living in the city, completely removed from plants and animals."

To extend the value of Farm Day, Garfield was presented with equipment to invigorate a dry plot of playground near the classrooms. The school staff was linked to local experts for guidance on establishing outdoor garden classrooms. The ability to learn about plants — and the many garden extensions that will emphasize agriculture's presence in our lives — will carry on for years beyond the one-day Garfield Farm Day.





THE FOUNDATION EXTENDS MANY THANKS TO PARTNERING ENTITIES THAT HELPED MAKE OAKLAND FARM DAY SUCH A PLEASANT SURPRISE FOR THE STAFF AND STUDENTS OF GARFIELD ELEMENTARY.

## A MEETING OF GOODLY FOLK AT THE CALIFORNIA AITC CONFERENCE

THE ANNUAL AGRICULTURE IN THE CLASSROOM CONFERENCE IS THE FOUNDATION'S KEYSTONE IN THE ARCH OF EDUCATOR SUPPORT SPANNING THE STATE. THIS YEAR'S EVENT WAS HELD OCTOBER 21 THROUGH 23 IN VISALIA, DEEP IN THE HEART OF AGRICULTURAL COUNTRY. ATTENDED BY 422 PEOPLE, IT WAS SUPPORTED HEARTILY BY TULARE COUNTY AND SURROUNDING FARM BUREAUS, AGRICULTURAL EDUCATION COMMITTEES, AND MANY OF PRODUCERS AND PROCESSORS.

Agriculture made a presence that left California's educators feeling really good about this state's leading economic force. The conference put a human touch and a friendly face to an all-too-often maligned industry.

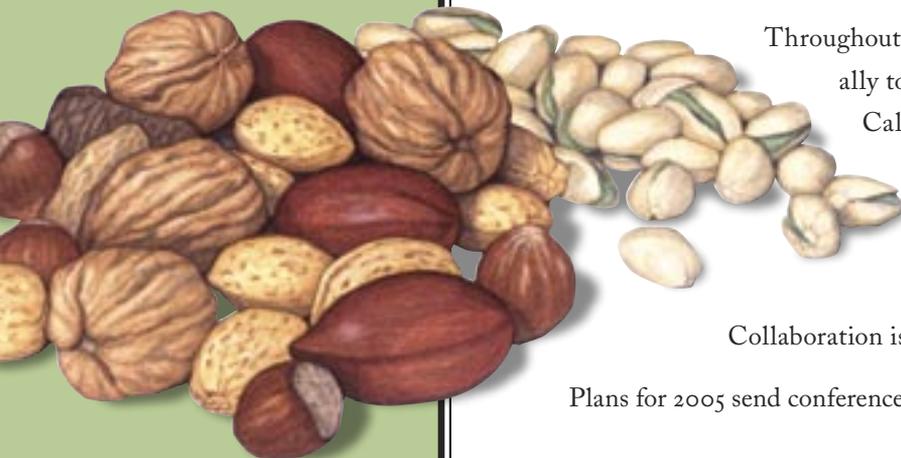
Those who have been before anxiously anticipated three days packed with workshops, tours, resources, and ideas for classroom use the following Monday. Those who had never participated got their socks knocked off — but not before learning just how those socks are a product of California agriculture!

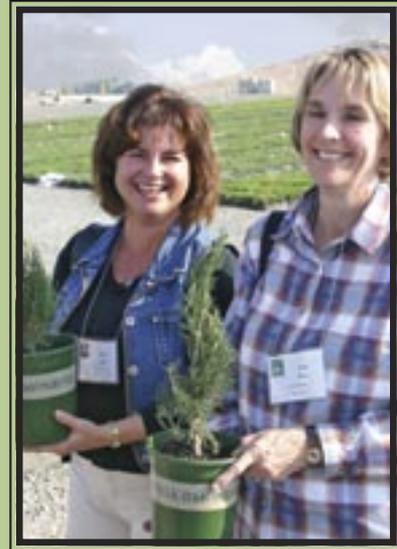
Foundation staff views the conference as its premier function. "In addition to benefiting those who attend, Conference keeps us in touch with what teachers are looking for," says Judy Culbertson, CFAITC executive director. "That helps us to respond to their needs."

Throughout the state, many entities work individually to strengthen agricultural awareness in California. The Foundation welcomed the participation of 57 of these individuals and organizations, all of which generated an interest in and commitment to agricultural literacy.

Collaboration is the key to success!

Plans for 2005 send conference-goers to Sacramento October 20-22.





TEACHERS DEPART HEADQUARTERS TO STEP INTO A LOCAL COTTON FIELD, ORCHARD, DAIRY, OR NURSERY TO SEE, TOUCH AND SMELL AGRICULTURE. THEY WITNESS THE TECHNOLOGY OF HARVESTING, THE FOOD SAFETY STEPS IN PACKAGING AND THE MANY JOBS IN MARKETING THAT ARE ALL A PART OF AGRICULTURE.



When the well is  
dry, they know  
the worth of water

## A CONVERGENCE OF PERSONS FOR NATIONAL AGRICULTURE WEEK

NATIONAL AGRICULTURE WEEK, ANNUALLY OBSERVED IN MARCH, FOCUSES COAST-TO-COAST ATTENTION UPON THE MANY WAYS AGRICULTURE INTERTWINES ITSELF WITH OUR EVERYDAY EXISTENCE. ITS PURPOSE IS TO HELP AMERICANS REDISCOVER WHY AGRICULTURE IS SUCH AN INTEGRAL PART OF THEIR LIVES — EVEN IF THEY PERCEIVE NO PERSONAL CONNECTION WHATSOEVER. THE FOUNDATION CELEBRATED NATIONAL AGRICULTURE WEEK IN WAYS ALMOST AS VARIED AS AGRICULTURE ITSELF.

In what has become an annual tradition, the popular *Imagine this...* awards ceremony stole the show during the week's celebratory activities. *Imagine this...*, an annual writing contest for grades 3-8, supports writing skills using agriculture as a theme. Six winning stories were selected from 10,000 written. But the contest didn't end there. Its impact extended to high school students through the development of an animated video featuring the top stories. More than 80 art and drama students fine-tuned skills they may someday use professionally as they worked in teams to produce the video. The awards ceremony recognized the amazing talents of the authors and production teams, emphasizing that *Imagine this...* motivates students because they connect what they are doing in school to a relevant end result. That's meaningful, especially when the theme is agricultural!

Supporters of agricultural literacy shared enthusiasm for student talent when the *Imagine this...* video and its young authors appeared at the Tribute to Agriculture dinner event at Sacramento's historic Sutter Club. Industry support is the lifeblood of agricultural literacy, and more than 150 of the Foundation's partners gathered for an evening of fine food, good company, and words of inspiration from Cathey Anderson, Outstanding Educator of 2004. Cathey makes no bones about it: Agriculture helps her students connect, grow and feel successful. All in all, the evening garnered an astounding \$80,000 toward future agricultural literacy endeavors.

Finally, California Ag Day, sponsored by California Department of Food and Agriculture and California Women for Agriculture, spread an agricultural bounty across the Capitol lawn. Governor Arnold Schwarzenegger applauded the contributions to society made every single day by agriculture. Recognized as a major player in statewide literacy efforts, the Foundation was given a prime spot for exhibiting a wealth of resources that enable teachers, parents and youth leaders to bolster an appreciation of agriculture.



## RETROSPECTIVE SURVEY OF THE YEAR 2004

HAVE YOU SOMETHING TO DO TOMORROW? 'DO IT TODAY', POOR RICHARD WOULD SAY! ALL THE TODAYS OF 2004 LED TO ACCOMPLISHMENTS THAT SUPPORTED CFAITC GOALS BUILT INTO THE YEAR'S ACTION PLAN. IN ADDITION TO THOSE EVENTS DESCRIBED IN PRIOR PAGES, THE FOUNDATION BOOSTED CALIFORNIA'S

ITEM No.	REMARKS ON ITEMS WHICH HATH BEEN ACCOMPLISHED IN THE YEAR OF 2004
1.}	Through all avenues of contact, CFAITC shared information and resources that support agricultural literacy with an estimated 25,000 educators.
2.}	The brand new "Kids' Corner" Web site was unveiled in late spring. Developed with a grant from SBC, the site targets third through fifth graders and was thoughtfully created using educator and student input. Visit the site at <a href="http://www.kids.cfaitc.org">www.kids.cfaitc.org</a> .
3.}	Cathey Anderson, Valley Center fourth grade teacher, enthusiastically represented the Foundation as Outstanding Educator of the Year. Her superior talents as a teacher and promoter of agriculture also earned her a National Excellence in Teaching About Agriculture Award, which she accepted in June in Albuquerque.
4.}	More than 7,000 teachers are signed up as ambassadors for agricultural literacy.
5.}	Usage of our Web site grows monthly as educators turn more and more to the Internet for information. Visits to the site averaged more than 5,700 per month, double the monthly visits in 2003. All Foundation resources, and much more, are available for download without charge.
6.}	Sixteen Certified Presenters, trained to represent the Foundation, exhibited and presented at more than 72 conferences, trade shows, fairs, and in-service events up and down the state.
7.}	Two brand new resources — <i>Food Safety from Farm to Fork</i> and the <i>Alfalfa Fact Sheet</i> — were developed by the Foundation to provide additional high quality informational pieces for classroom use.
8.}	The 16-page activity-based newspaper supplement, <i>What's Growin' On? California's Colorful Bounty</i> , reaches 400,000 readers through the Foundation's ongoing partnership with the Newspapers in Education program.

AWARENESS OF AGRICULTURE'S VALUE THROUGH A KALEIDOSCOPE OF APPROACHES. AN ABBREVIATED REVIEW OF THE YEAR INCLUDES:



ITEM No.	REMARKS ON ITEMS WHICH HATH BEEN ACCOMPLISHED IN THE YEAR OF 2004
9.}	Our premiere resource, the <i>Teacher Resource Guide</i> , became available for the first time in two formats: as a 180-page book and as a PC and Mac compatible compact disk. In both formats, it reached a distribution of 25,000 with more than 400 agricultural resources for the classroom.
10.}	<i>Cream of the Crop</i> , our six-page biannual educator newsletter, was sent to every public school in California and claimed an annual distribution of 55,000.
11.}	The California Association of Pest Control Advisors (CAPCA) was named the Outstanding Public Service Award recipient for its commitment to agricultural literacy. Volunteer of the Year awards were presented to Rick Foell, dedicated member of the Plant Doctor® team (which visits classrooms up and down the state) and a member of the California Association of Pest Control Advisors; and Tulare County Farm Bureau's Ag Education Committee, whose individual members were instrumental in helping to successfully coordinate the 2004 educator conference in Visalia.
12.}	An estimated 10,000 third through eighth graders wrote stories for our <i>Imagine this...</i> story-writing contest.
13.}	We raised over \$1,000,000 in 2004! Major fundraising activities included two golf tournaments, direct mail efforts, and a National Agriculture Week celebratory dinner.
14.}	Judy Culbertson, executive director of the Foundation, accepted the position of president for the National Agriculture in the Classroom Consortium.

## A CONSIDERATION OF ALL HONOURABLE DONORS

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California Farm Bureau Federation

### \$50,000

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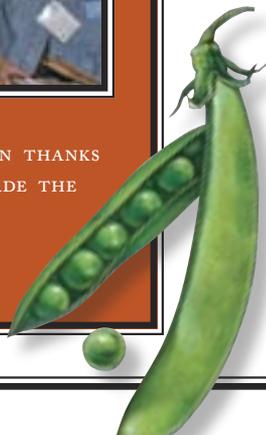
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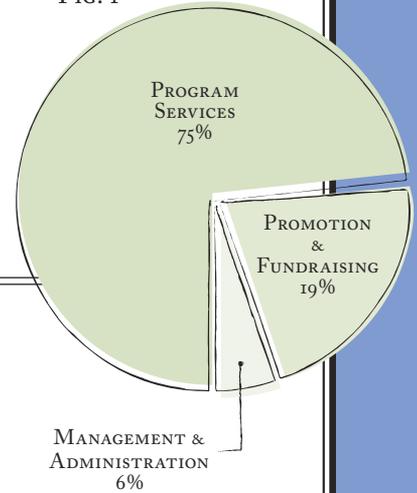
Doug and Misha Mosebar  
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## AN ACCOUNTING OF MONIES FROM 2004

### PUBLIC SUPPORT & REVENUE

	2004	2003 (RESTATED)
Contributions .....	\$ 781,899	\$ 811,395
Special Event Revenue (net of direct benefits).....	207,096	170,668
Donated Goods & Services.....	33,445	38,769
Program Fees.....	48,061	44,932
Investment & Other Income.....	11,783	10,093
Net Assets Released from Program Restrictions.....	71,926	87,219
<i>Total Unrestricted Public Support &amp; Revenue</i> .....	<u>1,154,210</u>	<u>1,163,076</u>

FIG. 1



### EXPENSES {see fig. 1}

	2004	2003
Program Services.....	\$ 768,351	\$ 764,899
Promotion & Fundraising .....	197,726	243,307
Management & Administration .....	64,697	89,795
<i>Total Expenses</i> .....	<u>1,030,774</u>	<u>1,098,001</u>

### STATEMENTS OF FINANCIAL POSITION

ASSETS	2004	2003
Current Assets .....	\$ 781,704	\$ 660,620
Endowment .....	84,463	83,663
Property & Equip., net.....	1,244	1,777
<i>Total Assets</i> .....	<u>867,411</u>	<u>746,060</u>
<b>LIABILITIES &amp; NET ASSETS</b>		
Current Liabilities .....	53,949	70,033
Net Assets, Start of Year.....	676,027	624,671
Increase in Unrestricted Net Assets .....	123,436	65,075
Increase (Decrease) in Temporarily Restricted Net Assets .....	13,199	(13,719)
Increase in Permanently Restricted Net Assets .....	800	0
Net Assets, End of Year .....	813,462	676,027
<i>Total Liabilities &amp; Net Assets</i> .....	<u>867,411</u>	<u>746,060</u>





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